

## News

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## Lonsdale Capital Partners backs GIA.

Lonsdale Capital Partners (“Lonsdale”), the private equity firm focused on the lower mid-market in the UK and Ireland, today announced its investment in GIA (“GIA” or “the Company”), a leading tech-enabled property consultancy specialising in rights of light, daylight and sunlight, wind analysis, as well as building consultancy, measured survey and neighbourly matters.

GIA is an established business, with over 130 employees and offices spanning the UK and Republic of Ireland (London, Manchester, Belfast, Dublin and Bristol). Its CEO, Sam Wallis, is supported by a team of highly qualified specialists. GIA founder, Gordon Ingram, will become the Company’s Chairman.

The technology-led company provides bespoke consultancy solutions to clients across a range of sectors. GIA’s offering is underpinned by its proprietary technology platform, Phoenix. This app enables complex analysis of daylight, sunlight and overshadowing to be undertaken rapidly saving time and money.

GIA’s deep sector expertise is evidenced by an impressive portfolio comprising some of the most notable developments in the UK, including 20 Fenchurch Street (“The Walkie-Talkie”), The Leadenhall Building (The “Cheesegrater”), as well as the Battersea Power Station Regenerative Masterplan.



**David Gasparro, Partner at Lonsdale, said:**

“GIA is truly the market-leader in its space. Its Phoenix platform, coupled with a fantastic, knowledgeable team led by Sam, sets the Company apart from its peers. GIA’s projects, many of which dominate the London skyline, evidence the trust that developers have in its solutions and its ability to deliver results. We look forward to working with Sam and his team as GIA begins its next phase of growth.”

**Sam Wallis, CEO at GIA, added:**

“We look forward to partnering with Lonsdale as we plan for expansion and build out our capabilities. As we enter this next stage of our journey, we will be able to harness the power of innovation, which has always been at GIA’s core, to develop into fast-growing, and increasingly important areas of the low carbon energy transition including solar and wind developments.”