

News

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Lonsdale Capital Partners backs Infrata.

Lonsdale Capital Partners (“Lonsdale”), the private equity firm focused on the lower mid-market in the UK and Europe, today announced its investment in Infrata (“the Company”), a leading infrastructure consultancy firm serving lenders, investors and sponsors of infrastructure projects around the world.

Established in 2011, Infrata provides technical, commercial, demand, economic and ESG-focused advisory services to the financial services industry throughout the entire lifecycle of an infrastructure investment. With deep sector-specific knowledge across airports & aviation, roads, railways, ports & waterways and social infrastructure, Infrata is a highly sought-after long-term partner. The Company is currently working on over 100 projects in the due diligence and monitoring phases as well as having advised on transactions worth in excess of \$250 billion since inception. Serving a diversified client base from its headquarters in London, and its offices in Colombia, Spain and Canada, Infrata is trusted to provide expert support ranging from pre-transaction due diligence to infrastructure asset monitoring projects that can last up to 30 years; supporting a high-level of recurring revenue.

With Lonsdale’s backing, and by drawing upon the firm’s recent experience successfully scaling and exiting P2 Consulting, Infrata will target further expansion in North America and continental Europe as well as the development of existing and complementary business lines, especially those focused on rail, aviation, and ESG. Moreover, Lonsdale will support the Company’s continued acquisitive growth strategy, which targets suitable specialist consultancies operating in desirable niches or locations.

David Gasparro, Partner at Lonsdale, commented: “Alonzo, Valery and their team have made Infrata the partner of choice for both public and private investors seeking technical advisory support to deliver the substantial infrastructure investment required annually around the world. We are excited to be partnering with such an ambitious management team as we look to enhance Infrata’s client offering and expand its reach.”

Alonzo Guzman, Managing Director at Infrata, added: “We are delighted to be partnering with such a hands-on firm with deep experience scaling consultancy businesses as we embark on our next phase of growth. The outlook for infrastructure investing is exceptionally positive and Lonsdale’s support to help meet this huge demand will prove invaluable.”

